AIRPORT EXIT

Kilimanjaro International Airport (JRO)

Verified Nov 2026 · airportexit.guide — offline one-pager

THE ANSWER

Book a private transfer before you fly: a flat US$35-50 per vehicle to Moshi (~50 min) with a name-board driver - there are no meters and no ride-hailing apps at JRO.

The airport sits on open plain 40 km from Moshi and 60+ from Arusha; the only way to avoid on-the-spot negotiation is a price fixed in writing before you land.

Tight budget? Shared shuttles run toward Moshi/Arusha bus parks at TZS 10,000-$5-30 per person depending on operator (flagged range) - daytime only. On a climb or safari? Most packages already include the JRO pickup - check before paying the rank.

EVERY WAY OUT — REAL PRICES

Pre-booked private transfer *BEST FOR MOST* **US$35-50 per car to Moshi - $50-70 to Arusha**
Fixed rate per vehicle (up to 4-6 pax), driver meets you at arrivals and tracks your flight. ~45-60 min to Moshi via the paved A23, 1.5-2 h to Arusha. Includes airport parking and luggage.

Walk-up airport taxi **US$40-60 Moshi - $50-120 Arusha (flagged range)**
Cars wait outside the terminal; no meters, fare negotiated per vehicle. Agree the all-in figure (parking, luggage, stops) before you move. Night quotes run higher, and 'that's per person' re-quotes are common.

Shared airport shuttle **TZS 10,000-$5 per person (flagged range)**
Airport-promoted shared coaster to Moshi and Arusha at ~TZS 10,000 (a few USD) per seat per 2026 airport materials - but some operators sell the same seat at $15-30. Runs daytime only, departs as it fills, multiple hotel drops.

Nairobi-Arusha corridor bus **US$20-30 per seat**
Scheduled coach operators (e.g. Impala-style coasters) connect Nairobi-Arusha-Moshi via the airport: air-con 22-28 seaters, usually morning and early-afternoon departures, generous luggage. Pre-book seats.

Tour operator / hotel pickup **often included in packages**
Climb and safari companies include JRO ground transfer in most packages - the driver is already paid. Confirm your operator's meeting point before you leave baggage claim.

THE TRAPS — WALK PAST THESE

Assuming the app will work - it doesn't
There is no Uber or Bolt at JRO and no metered taxis. Travelers who plan to 'check the app for a fair price' walk out with zero reference against whatever the rank quotes. **Do this:** fix your price in writing (WhatsApp quote) before the flight

Per-vehicle vs per-person switcheroo
A $50 'per car' quote becomes $50 'per person' when you're a couple. Operators' own 2026 pages stress prices are per vehicle - the rank doesn't always play by that. **Do this:** say the total for everyone out loud before loading bags: 'this car, all of us, $X'

The night-arrival double
Shared shuttles stop running after dark (and KLM/Qatar flights land late). Kili transfer operators all report night walk-up quotes 'often more' than the $40-50 day rate - with tired arrivals least able to haggle. **Do this:** book a private pickup for any landing after sunset

The 'wait till full' shuttle
Budget coasters depart when full - 30-90 min of sitting - then make hotel drops; a 45-minute road becomes 2 hours. For 3-4 people, splitting a $50 car is cheaper per head and faster. **Do this:** count your party: 3+ travelers should book a private car instead

KNOW BEFORE YOU WALK

- JRO is between the two bases: ~40-45 km to Moshi (45-60 min), ~60+ km to Arusha (1.5-2 h) - pick the town before booking, not at the kerb.
- Carry small USD notes plus a little TZS; ranks take cash and 'no change' is the classic surcharge.
- Confirm the quote includes airport parking fee, luggage and waiting - ask for the total 'all-in, door to door'.
- Cell signal on the A23 is patchy - send your driver's name and plate to someone before departure.
- If your climb/safari package includes transfer, you still need nothing from the rank - skip the negotiation entirely.

JRO has no official tariff, meter or ride-hailing - every figure is a 2026 operator/guide range (safaricabskilimanjaro.com, welcomepickups.com, africatouroperators.org, tranquilkilimanjaro.com, thetraveler.org); the TZS 10,000 shared-shuttle seat is cited from airport materials but operators sell the same seat higher, so treat shuttles as $5-30.

No ads. No affiliate rankings. Wrong price? Report it on the guide page — reviewed and merged before it appears.